

Interview etiquette dictates that the interviewer gives you an opportunity to ask your own questions. Typically, this happens after they have completed their planned part of the interview. If the interviewer has done their job well, chances are the questions you had in mind have already been answered. So what do you do? It feels like a wasted opportunity if you have nothing to ask, right? That's because it is!

Any opportunity you have to further state your case and reaffirm your suitability is a good opportunity. Chances are most of the other applicants won't have any questions; that's your cue to make a lasting impression and bring it home! Let's face it, by now you are at the end of the interview. The outcome will only be one of two choices ... an offer or no offer. You've got nothing to lose so have some confident questions up your sleeve to stand out and make it yours.

See some ideas below:

Culture

How would you describe the work culture of this company? What is the single biggest challenge facing this company right now? What do people usually say is the best thing about working here?

Expectations

How is success in this role evaluated?

If I'm successful and get the job, what are your expectations of my performance at 3, 6 and 9 months?

Fit

From what we have discussed today, do you have any concerns as to my fit for this role? If so, can I address them now?

What are the next steps in being considered for this role? Can you tell me something about the teams I'll be working with?